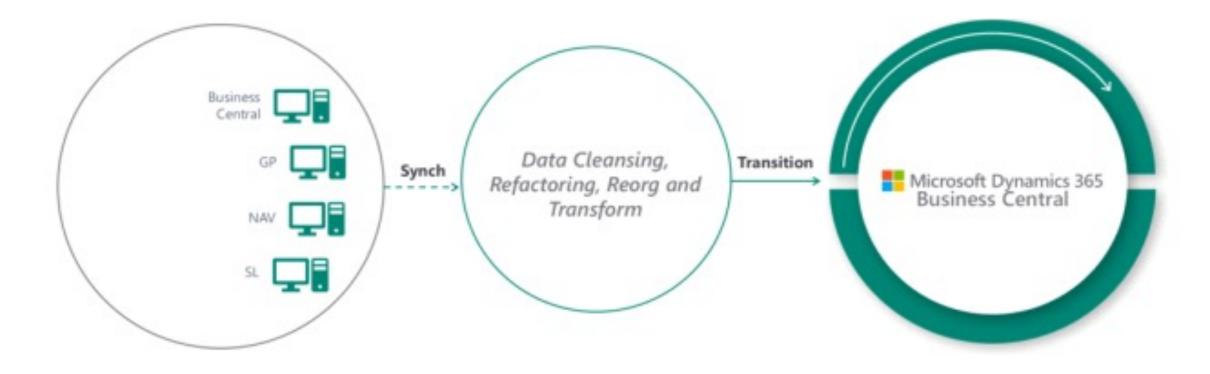


#### UPGRADE TO Dynamics 365 Business Central





What is 365 Offering from Microsoft



#### Leader in Gartner Quadrant.



Consolidation of all Offerings like Office, Email, Hosting, ERP, Machine Learning, Al etc.



Strengthening the Cloud Platform.



Use of Modernization for digital transformation

### Known Threats

When you are at an old version of an application, below are some probable high threats which can pose a threat to your system and data.

- Security Issues like Ransomware
- Increased capacity of hardware (Fast Depreciation)
- Licenses required like SQL, OS
- Maintaining International Standards
- Compromising on the quality of resources





# Why should we Migrate?

- To maintain software version as per the industry standards and use latest technology
- Microsoft support policy has defined timelines for life of older versions
- Change in business dynamics and challenges faced in optimizing processes. Ex: B2B, Internet penetration, statutory compliances like GST, XBRL, IFRS etc.....
- Continuous evolution of technology creates scarcity of resources supporting older versions of software & hardware
- Evolution of other software like .NET, MS office creates gap between usability and sustainability of older versions.
- Redundant transactional data gets accumulated over a period is only required for records and analysis. But importantly makes system slow and consume resources which can be better utilized.

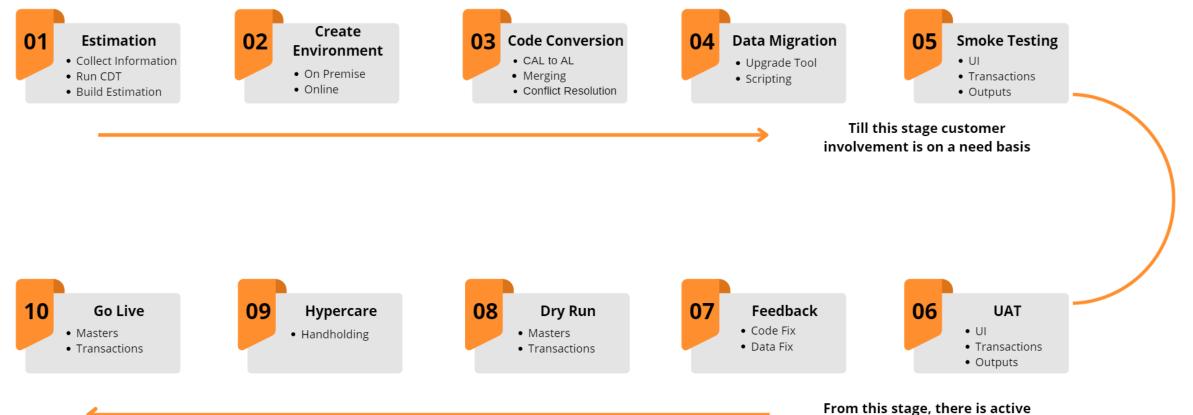
# Which Upgrade Suits You?



TECHNICAL	START FROM MODIFIED	START FROM STANDARD	FUNCTIONAL BRIDGE
Companies who are happy with their modifications and data but would like to use the latest technology and in particular the Web, Phone and Tablet clients whilst maintaining their functionality	Companies who do not want to look	Companies with a very old solution, where many of the modifications are no longer used or required. The data has built up with lots of useless and unused information clogging up reporting and user screens	Companies who want to utilise the modern functionality in specific department, such as giving your Finance team the brand new bank integration features, improved reporting and improved bank reconciliation in Business Central
Companies who are on a 'relatively' new version of Dynamics NAV	Companies who have a lot of modifications and believe they are all still required in the new system		Companies who want to solve a particular problem e.g. getting a web shop up and running
Companies looking for quick wins	Companies who want all their old data brought across to the new one		Companies who aren't ready to upgrade their entire solution right away
Companies who want to make some gains prior to investing further in a complete Start from Modified upgrade			Companies who want to make the step to using the Cloud, whether that is the Public or Private Cloud

# Upgrade Methodology





involvement of the customer

#### D365 BC Application At a Glance!

....



- Role Tailored Client
- Web Client
- Page based technology
- Customize a Ribbon page with Charts
- Enhanced Warehouse
- Job & Service Management
- Task-Oriented Navigation
- Fact Boxes
- Microsoft Dynamics CRM Integration
- Automated Data Capture System
- Excel Integration
- SOA Architecture
- Search Tab
- Work Flow
- Electronic Documents
- Incoming Documents
- Grouping on Pages
- Multitenant Deployment Architecture
- Links and attachments
- Importing RDLC 2010 Reports Reporting Enhancement

Dynamics 365 Business Central							<b>₽ @</b> ?
CRONUS IN Finance ~	Cash Management $\lor$ Sales $\lor$	$Purchasing \lor \qquad Use Dynamics \lor$	India Taxation $\vee$ Vouc	ner Interface	=		
Customers Vendors Items	Bank Accounts Chart of Accoun	ts					2
Activities ~							
Sales This Month	Overdue Sales Invoice Amount	Overdue Purch. Invoice Amount	Sales Invoices Predicted Overdue				
₹ 5,00,000	₹ 68,14,625	₹ 1,02,26,220	0				
>See more	>See more	>See more	>See more				
Ongoing Sales	Ongoing Po	ırchases	Payments		Scan documents	Incoming Documents	
Sales Quotes Sales Orders	Sales Invoices Purchase	Orders Ongoing Purch Purch. Invo Invoices Next Week		Average Collec Outstanding V Days Invoices		My Incoming Documents	
6 52	10 82	13 0	1	0.0 65	Create Incomin	1	
<del>, , , , , , , , , , , , , , , , , , , </del>	→ →	→ → →			from Camera	>	
Intercompany		Shopify Activities					
Incoming Transactions New Intercom Rejected	Outgoing Transactions	Shopify Shop info Unmapped Unmapped	Unprocessed Unproce	ssed Synchronization			
Transactionsner Companies		Customers Products	Orders Shipme				
>	>	>>	> >	>			

### Some New Features of D365 BC



- Duplicate records can be merged in customers vendor
- Customer and vendor ledger entries can also be merged
- Sales invoice and purchase invoice policy posting- user wise who can work and post on the documents
- Planning worksheet and creating requisitions
- Reorder point can be defined and min and maximum inventory can be defined
- Vouchers changes
- Taxation setups and Use cases are in front end and are accessible, the GST is auto calculated; no need to click on Statistics
- Analysis and analytics reports are easy to configure and better reporting tools like Analysis by Dimensions
- Attachments and notes feature on every Document
- Fact box available on every master and document. This comes auto, there is no need for structure requirement before displaying the fact box
- Shopify integrate is in built
- It has Power BI embedded

### Some New Features of D365 BC



- All types of Integrations are very easy as compared to NAV
- On Item Item Card, we have features like Picture upload and Item Attributes in the fact box
- On Customer Card, there is Statistics tab which represents Balances, payments and among other things in graphical form
- In Posted lines dimensions can be changed from end end
- User wise dimension values can be restricted for selection on the documents
- Personalisation; Design; Profile configuration(Roles); Security permissions
- Permissions can be restricted till field level
- Hierarchy more in depth in Chart of Accounts; Financial reports can deliver better analysis
- Microsoft 365 integration so that the changes are made for ex. Item record can be changed in bulk, we have to export and make changes in excel then publish it so in business central the same changes will be reflected
- Microsoft Teams can be linked and Quotations create from details send to vendor

# Bluebird

#### **Our Experience**

SKYLARK

Quality is our Endeavour...

شركة أمهات البياض الخليجية الزراعية Agricultural Gulf Layers Breeder Company

MAINLAND LEADERS & INNOVATORS IN AGRIBUSINESS



BROILER PELLE

BIYINZIKA

INTERNATIONAL L











PRUDENCE

(A Symbol of Quality and Trust )

### Revolutionise The Way You Do Business



- Access to new clients remove the chain holding you to your desktop and unleash the web, mobile, Outlook and tablet clients for up-to-date information on all devices.
- OData 4 delivers better integration to tools like Power Apps and Power Automate, tools delivering the new world of low code applications that can be easily and cost efficiently created to improve user, business and IT productivity.
- User features with brand new features such as enhanced screen configuration, cross-column search, real time KPI headlines and Outlook integration enabling on the fly review of ERP data from inside Outlook, the latest version of Business Central really is too good to miss.
- Extensibility as well as the fantastic work Microsoft have put into updating and upgrading the standard Business Central solution across the board, in the new world of extensions and apps it's much easier to customise your solution without affecting the core code, enabling the business to define custom apps or explore the app store for an appropriate solution to your business challenges.
- Integration Business Central's interaction with Microsoft 365 is seamless; Power BI graphs appearing in role centres, direct communication with the Teams Planner, the ability to manipulate Excel data and update it the possibilities are endless.



APAC | AMERICAS | EMEA